

Mobile Technical Sales Specialist			
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	Creation Date: 09/08/2022	Next Review Date:	09/08/2024

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Job Description

Department/location:	Environmental Services South; Honiton
Hours of work:	Monday to Friday, 0830-1700 but flexible to meet customer requirements
Reports to:	Transfer Station Manager
Holiday:	20 days plus 8 bank holidays
Other benefits:	Company pension Bonus scheme Death in Service benefit

General:

In this mobile and varied customer-facing role you will be working primarily within the packaged hazardous waste department assisting the Business Development Managers and other members of the team with the sale, on site services, and collection of packaged wastes.

Main Duties:

- Attend customer sites, primarily across the South West, liaising with site contacts to assist in the sales enquiry process.
- Testing / Sampling / Sorting of drum and packaged waste materials; inspecting and listing wastes as required.
 - This includes a wide variety of waste streams from simple oil-based waste to other more hazardous chemicals such as acids and organic peroxides.
- Labelling, stretch-wrapping, banding, and general preparation of loads for onward transport including obtaining information and generating the relevant paperwork.
- Ensure customers are treated with courtesy and respect and all sites are left tidy.
- Unloading / loading of vehicles if required.
- Provide technical advice on chemicals to departmental members and other operational Divisions as required.
- Assisting with general administrative duties associated with the role.


General H&S Responsibilities:

- Comply with Health & Safety requirements: as per training, policies, procedures, risk assessments, method statements, safe systems of work etc.
- Actively seek to improve safety culture.
- Report any H&S issues/accidents/near misses to your line manager immediately.

Other General Responsibilities:

- Maintain the physical security of FIS equipment in your possession along with any goods transported in accordance with Company Security policies.
- Maintain the security and confidentiality of Company information and data in accordance with Company IT Security and Data Protection policies.
- Attend training as required to maintain personal qualification/competence.
- Comply with the Company Equal Opportunities Policy and promote equality.
- Any other duties as required by line management, commensurate with the post holder's level of training and competence.

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Person Specification

Qualifications/Training	E / D*	How assessed***
A level in a Science	E	CV
Full car (Cat B) driving licence to drive company van	E	CV
Forklift licence (counterbalance)	D	CV
ADR (transport of hazardous good by road)	E**	CV
Experience		
Experience in waste environment	D	CV/I
Specific Post Knowledge/Skills		
Must be computer literate	E	CV/I
Knowledge of hazardous waste streams/WM3 technical guidance	E**	CV/I
Personal Characteristics		
Good customer service manner	E	CV/I
Conscientious to work independently and safely	E	I
Numerate and literate to process paperwork associated with post	E	CV
Due to the nature of the work, must be prepared to carry out lifting work both inside and outside in all weathers	E	CV/I
Must be supportive of colleagues and willing to help others	E	I
Keen to learn new skills and develop own knowledge	E	I
Flexible approach to working hours	E	I

*Essential or Desirable

**Essential but may be achieved post-employment

***Application Form or CV (CV); Interview (I); Presentation (P); Practical Assessment (PA)